

HOW RESILIENT LAW FIRMS LEVERAGE INNOVATIVE TECHNOLOGY

Presented by Michael Kemps, Founder and CEO Innovative Computing Systems, Inc.

ALA Solution Series Webcast January 6, 2021

PRESENTATION OUTLINE

WHAT WE'LL DISCUSS TODAY

- About Innovative Computing Systems, Inc.
- How Resilient Law Firms Leverage Technology
- Innovative Cloud Solution



SINCE 1989

Innovative Computing Systems has partnered with law firms, legal departments and professional services organizations looking to define or improve a comprehensive IT strategy; implement, integrate and support best-in-class legal and horizontal technologies; enhance cybersecurity and leverage the power of cloud computing.

YOUR FIRST-CHOICE LEGAL TECHNOLOGY PROVIDER. CASE CLOSED.

32

INNOVATIVE'S YEARS OF EXPERIENCE IN LEGAL INDUSTRY

0

NUMBER OF CLIENTS HELD FOR RANSOM AFTER ADOPTING INNOVATIVE SECURITY GUIDANCE

94.1%

CUSTOMER SATISFACTION RATING BY CURRENT CLIENTS

(COMPARED TO A 2020 TELECOMMUNICATIONS & INFORMATION SECTOR AVERAGE OF 72%*)

Committed to Client Satisfaction

Key Metrics

Net CSAT Score

94.1

(94.3)

Response Rate

27.5%

Reviews

648

out of 2,350

Positive

95.8%

621 out of 2,259 (96.1%) Neutral

2.5%

16 out of 49 (2.1%)

Negative

1.7%

11 out of 42 (1.8%)

"UNBELIEVABLY
HELPFUL. REQUIRED A
LOT OF TIME ON A
SATURDAY NIGHT SO
VERY APPRECIATIVE."

— Customer Satisfaction Survey Response, December 2020

BENEFITS OF CLOUD COMPUTING FOR LAW FIRMS

RELIABLE, PREDICTABLE IT BUDGET

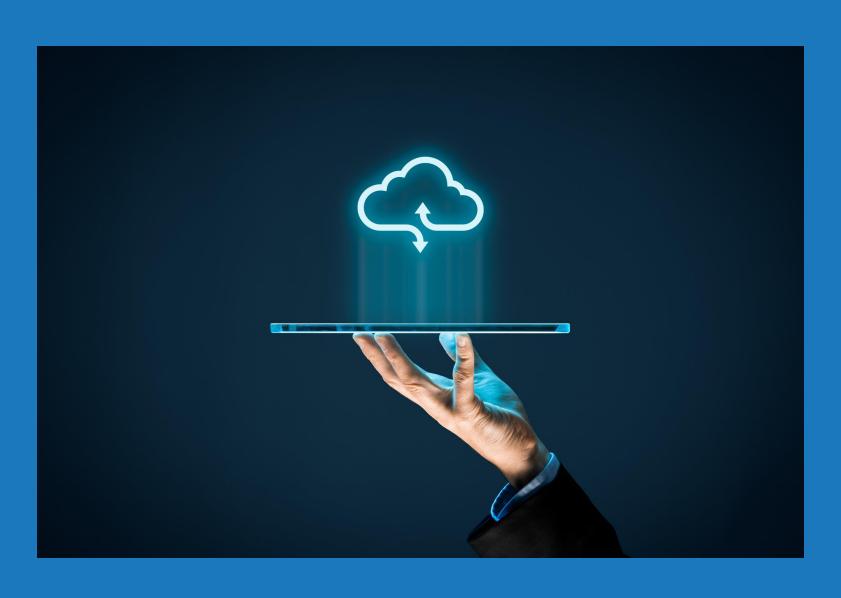
Moves technology expenditures from large capital outlays to pay-as-you-need operational expenses

ENHANCED CYBERSECURITY

Receive the same level of security as larger organizations no matter your size



BENEFITS OF CLOUD COMPUTING FOR LAW FIRMS



HIGH AVAILABILITY

Redundant, geographically separated storage locations secure your data from local disasters

REMOTE ACCESS

Allow your employees to access your firm's network wherever they are

SAVE OFFICE SPACE

Cloud-based infrastructure frees up your physical real estate

CASE STUDIES



PEARSON, SIMON & WARSHAW, LLP

"Nobody could have predicted that a worldwide pandemic would be the first business disruption we would face."

FRANDZEL ROBINS BLOOM & CSATO, L.C.

Moved to a reliable, secure hybrid platform providing numerous benefits, including the elimination of repeating capital expenses, easier mobile access to information, and faster disaster recovery.

FELKER TOCZEK SUDDLESON ABRAMSON LLP

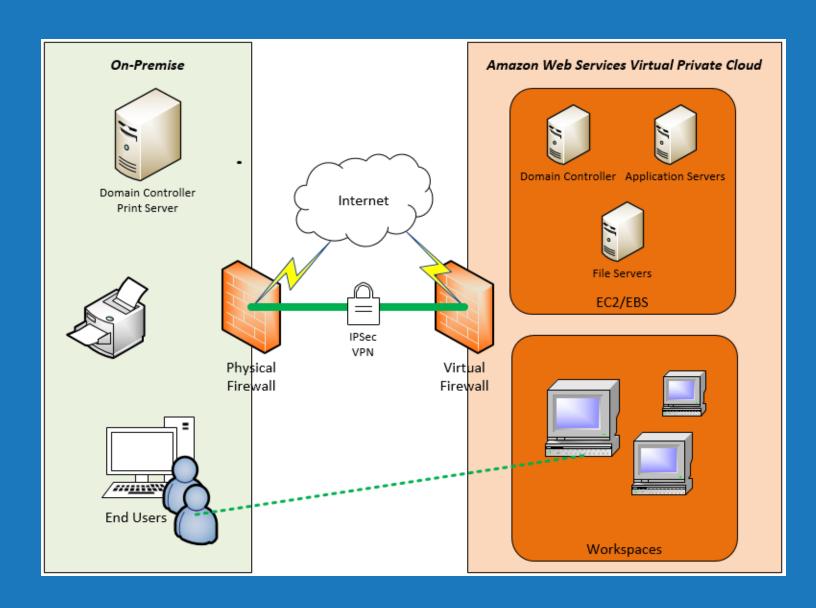
Closed their doors on a Friday at their old office space and reopened on Monday in their new space seamlessly, without missing a single client interaction.

Read case studies at innovativecomp.com/innovativecloudsolution

Innovative Computing Systems, Inc.
innovative comp.com

INNOVATIVE CLOUD SOLUTION

THE CLOUD COMPUTING DESIGNED FOR LEGAL PROFESSIONALS.







SECURE, RELIABLE, U.S.-BASED TAC

Engineers in our secure Technical Assistance Center based in Austin, Texas provide around-the-clock remote support for clients

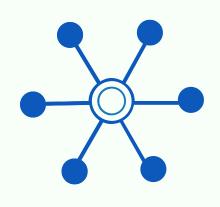
BEST-IN-CLASS SECURITY PARTNER

Innovative partners with Miller-Kaplan to provide clients with best-in-class cybersecurity expertise

LONGTIME ALA BUSINESS PARTNER AND SPONSOR

Our deep experience with the legal industry is demonstrated by our longtime partnership with the Association of Legal Administrators and its local chapters

FIXED-FEE SERVICES OFFERED









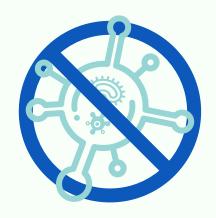
Remote Access

Networking

Virtualization

Document Management









Patches & Warranties

Endpoint Protection & Email Filtering

Backup

Desktop and Application Support

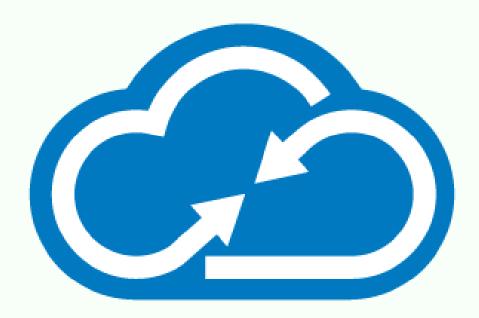
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Innovative Computing Systems

Trusted Legal Technology Partner

